

Warehouse **TWO**[®]

Inventory-Sharing Solution A Rubber Tree Systems Company

WHAT WE DO:

WarehouseTWO[®] (www.warehousetwo.com) is an internet-based “inventory-sharing” software tool created for manufacturers to protect and **strengthen their networks** of authorized distributors. WarehouseTWO members make their inventory data available to peer members by uploading it to the WarehouseTWO server. Members can then browse the inventory data to find items needed to fill their customers’ needs.

BENEFITS OF INVENTORY-SHARING FOR DISTRIBUTORS:

- **INCREASE SALES:** Access to more inventory, increasing the likelihood of meeting end-customers’ delivery needs.
 - **REDUCED OPEN ORDER MANAGEMENT COSTS:** Reduction in premium freight/expedite fees; less time spent managing backorders.
 - **EXPANDED SALES TERRITORY:** Your active inventory might be needed by another distributor to fulfill backorders.
 - **OUTLET FOR SURPLUS INVENTORY:** Your surplus inventory might be needed by another distributor to fulfill a critical order.
 - **REDUCED INVENTORY:** A larger “virtual” pile allows for a smaller “real” pile of slow movers. Leverage “C” and “D” items owned by other distributors.
 - **IMPROVED REPUTATION:** Fulfill those rush order demands which your end-customers will form their opinions of your company.
 - **SATISFIED CUSTOMERS:** They’ll be more likely to get what they want when they want it. Resulting in repeat business for you.
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